



Community Pricing

The Estates and Manor Collections at The Estates at Major Drive

| <u>Home Plan</u> | <u>BR/BA</u> | <u>Elevation</u> | <u>List Price*</u> |
|------------------|--------------|------------------|-------------------------------|
| Winchester | 5/3.5 | N or Q | \$502,900 |
| | | B | \$505,400 |
| | | C, G, H or M | \$507,900 |
| | | D, E, K or L | \$512,400 |
| | | I | \$515,400 |
| | | F, J or S | \$517,900 |
| | | | Add Basement: \$51,000 |
| Ashford | 4/3.5 | B or C | \$502,900 |
| | | G | \$507,900 |
| | | F or J | \$517,900 |
| | | | Add Basement: \$56,000 |
| Winchester II | 5/3.5 | N or Q | \$514,900 |
| | | B | \$517,400 |
| | | C, G, H or M | \$519,900 |
| | | D, E, K or L | \$524,400 |
| | | I | \$527,400 |
| | | F, J or S | \$532,900 |
| | | | Add Basement: \$56,000 |
| Ashford II | 4/3.5 | B or C | \$514,900 |
| | | G | \$519,900 |
| | | F or J | \$532,900 |
| | | | Add Basement: \$61,000 |
| Beaumont | 5/3.5 | B, G or H | \$532,900 |
| | | E | \$537,900 |
| | | D | \$542,400 |
| | | I | \$545,400 |
| | | F or J | \$547,900 |
| | | | |
| Beaumont II | 5/3.5 | B, G or H | \$544,900 |
| | | E | \$549,900 |
| | | D | \$554,400 |
| | | I | \$557,400 |
| | | F or J | \$562,900 |
| | | | |
| Mount Vernon | 4/3.5 | B or C | \$543,900 |
| | | G | \$548,900 |
| | | F or J | \$558,900 |
| | | | Add Basement: \$58,000 |
| Arlington | 5/3.5 | N, or Q | \$563,900 |
| | | B | \$566,400 |
| | | C, G, H or M | \$568,900 |
| | | D, E, K or L | \$573,400 |
| | | I | \$576,400 |
| | | F, J or S | \$581,900 |
| | | | Add Basement: \$63,000 |
| Fairfax | 6/4.5 | B, G or H | \$612,900 |
| | | E | \$617,900 |
| | | D | \$622,400 |
| | | I | \$625,400 |
| | | F or J | \$627,900 |
| | | | |

**Prices are subject to change without notice. Pricing at time of contract supersedes any pricing listed on marketing material. Updated on January 1, 2019*